|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Sale Report** |  |  |  |  |  |  |  | August 16, 2000 |
|  | **Sale Record Sheet** |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Sale Name |  | Lot |  | Animal ID |  |  | SalePrice |  | BuyerNumber |  |  | BuyerName |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Bull Sale | 4 |  |  | 9414S | $ 3,400.00 | 100 |  | Hafer, Larry |
|  | Bull Sale | 5 |  |  | 9559 |  |  | $ 2,300.00 | 101 |  | Smith, John |
|  | Bull Sale | 6 |  |  | 9562S | $ 1,700.00 | 101 |  | Smith, John |
|  | Bull Sale | 7 |  |  | 9605 |  |  | $ 1,500.00 | 103 |  | Fitzsimmons, Edmond |
|  | Bull Sale | 8 |  |  | 9666 |  |  | $ 3,400.00 | 104 |  | Valvoline, Brent |
|  | Bull Sale | 9 |  |  | 97025 |  |  | $ 2,200.00 | 105 |  | Hittler, Lyle |

page 2

|  |  |
| --- | --- |
| **Sale Manager Sample** | 08/16/2000 |

Sale Summary Report

29 Records Where OpenSale = -1

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Description | Total Sales | Average |  | Sold | No | Scratch |
|  |  |  |  |  | Sales |  |  |
| Bull Sale | $74,200.00 | $2,558.62 | 29 | 29 | 0 | 0 |  |
|  |  |  |  |  |  |  |  |

**All Sales:**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | TotalLots |  |  |  | 29 |  |
|  |  |  |  |  |
|  |  | BullsSold |  |  | 29 |  |
|  |  |  |  |  |
| CowsSold |  | 0 |  |
|  |  |  |  |
|  | PensSold |  | 0 |  |
|  |  |  |  |
|  |  |  | NoSale | 0 | (without price) |
|  |  |  |  |

1. (with price)

Scratch 0

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | TotalSale |  |  |  | $ 74,200.00 |
|  |  |  |  |  |  |  |  |
|  |  | HighSale |  |  |  | $ 4,800.00 |
|  |  |  |  |  |  |  |  |
|  |  |  | LowSale | $ 1,400.00 |
|  |  |  |  |  |  |  |  |  |  |
| AverageSale |  |  | $ 2,558.62 |
|  |  |  |  |  |
|  |  |  |  |  |  | Range |  |  | $ 3,400.00 |
|  |  |  |  |  |  |  |
|  |  |  |  | HighLot |  |  | Sale Manager Sample (Lot 13, Bull Sale) |
|  |  |  |  |  |  |
|  |  |  |  |  | LowLot |  | Sale Manager Sample (Lot 10, Bull Sale) |
|  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Sale Manager Sample** |  |  |  |  |  |  | August 16, 2000 |
|  |  | **Delivery Report** |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Invoice | **7** |  |  |  | Buyer | **108** |  |  | **Doe, John** | **08/16/2000** |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Lot Count: | **2** |  |  |  |  |  |  | 4555 West 34 |  |
|  | Head Count: | **2** |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Deliver: |  |  | **Yes** |  |  |  | Lewiston |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | MT | 54477 |  | (402) 555-9933 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Lot |  | Lot Count |  | Animal ID |  | Class |  | Animal Notes |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 20 |  |  |  | 1 |  | 97170 |  |  | Bull |  |  |  |  |  |  |  |
| 28 |  |  |  | 1 |  | 9744 |  |  | Bull |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | **Remarks:** |  |  |  |  |  |  |  |  |  |  |  | **Delivery:** |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Check No. 2266; |  |  |  |  |  |  | Ranch is outside of Lewiston around 13 miles. NEED |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | TO GET BETTER DIRECTIONS. |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Invoice | **2** |  |  |  | Buyer | **101** |  |  | **Smith, John** | **08/16/2000** |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Lot Count: | **3** |  |  |  |  |  |  | 1233 West 22 HWY |  |
|  | Head Count: | **3** |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Deliver: |  |  | **Yes** |  |  |  | Two Dot |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | MT | 555789 |  | (789) 541-2201 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Lot |  | Lot Count |  | Animal ID |  | Class |  | Animal Notes |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 |  |  |  | 1 |  | 97202 |  |  | Bull |  |  |  |  |  |  |  |
| 5 |  |  |  | 1 |  | 9559 |  |  | Bull |  |  | Lot #35 |  |
| 6 |  |  |  | 1 |  | 9562S |  | Bull |  |  | SAR A04A of 9562 033 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | **Remarks:** |  |  |  |  |  |  |  |  |  |  |  | **Delivery:** |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Check No. 4599; | Deliver at earliest time |  | 32 miles west of Two dot on old highway 22. Then go |
|  |  |  |  | available |  |  |  |  |  |  | 11 north to ranch sign. |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

page 2

|  |  |  |
| --- | --- | --- |
| **Sale Manager Sample** |  | 8/16/2000 2:43:12PM |
|  | Reconciliation Report for Bull Sale |  |  |
|  |  | **Animals for this Sale:** |  |  |
|  |  |  |  |  |
|  |  | Gross Sale | $74,200.00 |  |
|  |  | Less No Sales | $0.00 |  |
|  |  |  |  |  |  |
|  |  | = Actual Sales | $74,200.00 |  |
|  | Less Pending Invoices | $26,950.00 |  |
|  |  | = Sale Receipts | **$47,250.00** |  |
|  |  |  |  |  |  |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Lot** |  | **Invoice** |  |  | **Price** | **Buyer** |  | **Buyer** | **Seller** | **Invoice** |  |
|  |  |  |  |  | **No.** |  |  |  |  | **No.** |  |  |  |  |  | **Due** |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **Status 0 - Invoice Pending** |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 12 |  | 97109 |  |  |  | $4,500.00 | 109 |  | Davis, Tim | Sale Manager Sample |  |  |  |
|  | 16 |  | 97130 |  |  |  | $3,400.00 | 105 |  | Hittler, Lyle | Sale Manager Sample |  |  |  |
|  | 17 |  | 97160 |  |  |  | $2,250.00 | 104 |  | Valvoline, Brent | Sale Manager Sample |  |  |  |
|  | 19 |  | 97167 |  |  |  | $1,700.00 | 109 |  | Davis, Tim | Sale Manager Sample |  |  |  |
|  | 21 |  | 97199 |  |  |  | $1,700.00 | 104 |  | Valvoline, Brent | Sale Manager Sample |  |  |  |
|  | 24 |  | 97240 |  |  |  | $3,000.00 | 104 |  | er by SaleOrder, LotNumber | Sale Manager Sample |  |  |  |
|  | 25 |  | 97242 |  |  |  | $2,800.00 | 105 |  | Hittler, Lyle | Sale Manager Sample |  |  |  |
|  | 29 |  | 9807S |  |  |  | $2,000.00 | 109 |  | Davis, Tim | Sale Manager Sample |  |  |  |
|  | 8 |  | 9666 |  |  |  | $3,400.00 | 104 |  | Valvoline, Brent | Sale Manager Sample |  |  |  |
|  | 9 |  | 97025 |  |  |  | $2,200.00 | 105 |  | Hittler, Lyle | Sale Manager Sample |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **TOTAL** |  |  |  |  | $26,950.00 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **Status 1 - Cattle Sold** |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 |  | 2135 | 1 |  |  | $2,000.00 | 100 |  | Hafer, Larry | Sale Manager Sample |  |  |  |
|  | 10 |  | 9710 | 5 |  |  | $1,400.00 | 106 |  | Hain, Kyle | Sale Manager Sample |  |  |  |
|  | 11 |  | 97102 | 4 |  |  | $1,800.00 | 107 |  | Luebbee, Brandon | Sale Manager Sample |  |  |  |
|  | 13 |  | 9712 | 6 |  |  | $4,800.00 | 110 |  | Lowe, Jim | Sale Manager Sample |  |  |  |
|  | 14 |  | 97121 | 1 |  |  | $1,800.00 | 100 |  | Hafer, Larry | Sale Manager Sample |  |  |  |
|  | 15 |  | 97127 | 3 |  |  | $2,950.00 | 103 |  | Fitzsimmons, Edmond | Sale Manager Sample |  |  |  |
|  | 18 |  | 97165 | 5 |  |  | $3,100.00 | 106 |  | Hain, Kyle | Sale Manager Sample |  |  |  |
|  | 2 |  | 3717 | 5 |  |  | $2,300.00 | 106 |  | Hain, Kyle | Sale Manager Sample |  |  |  |
|  | 20 |  | 97170 | 7 |  |  | $3,500.00 | 108 |  | Doe, John | Sale Manager Sample |  |  |  |

Page 1

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Lot** |  | **Invoice** |  | **Price** | **Buyer** | **Buyer** | **Seller** | **Invoice** |
|  |  |  |  |  | **No.** |  |  |  |  | **No.** |  |  |  |  |  | **Due** |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **Status 1 - Cattle Sold** |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 22 |  | 97202 | 2 |  |  | $2,200.00 | 101 |  | Smith, John | Sale Manager Sample |  |  |  |
|  | 23 |  | 97204 | 3 |  |  | $2,100.00 | 103 |  | Fitzsimmons, Edmond | Sale Manager Sample |  |  |  |
|  | 26 |  | 97243 | 5 |  |  | $2,600.00 | 106 |  | Hain, Kyle | Sale Manager Sample |  |  |  |
|  | 27 |  | 97250 | 4 |  |  | $1,900.00 | 107 |  | Luebbee, Brandon | Sale Manager Sample |  |  |  |
|  | 28 |  | 9744 | 7 |  |  | $2,900.00 | 108 |  | Doe, John | Sale Manager Sample |  |  |  |
|  | 3 |  | 9228S | 6 |  |  | $3,000.00 | 110 |  | Lowe, Jim | Sale Manager Sample |  |  |  |
|  | 4 |  | 9414S | 1 |  |  | $3,400.00 | 100 |  | Hafer, Larry | Sale Manager Sample |  |  |  |
|  | 5 |  | 9559 | 2 |  |  | $2,300.00 | 101 |  | Smith, John | Sale Manager Sample |  |  |  |
|  | 6 |  | 9562S | 2 |  |  | $1,700.00 | 101 |  | Smith, John | Sale Manager Sample |  |  |  |
|  | 7 |  | 9605 | 3 |  |  | $1,500.00 | 103 |  | Fitzsimmons, Edmond | Sale Manager Sample |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **TOTAL** |  |  |  |  | $47,250.00 |  |  |  |  |  |  |  |  |  |  |

Page 2

**Sale Manager Sample**

Receivables Report for Bull Sale 08/16/2000 2:44:59PM

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Invoice** | **Total** | **Discount** | **Paid** | **Amt Due** | **Head** | **Buyer No Buyer Name** | **Remark** |
|  |  |  |  |  |  |  |  |  |  |  |
| 8 | $10,350.00 | $0.00 | $0.00 | $10,350.00 | 4 | 104 | Valvoline, Brent |  |  |
| 9 | $8,400.00 | $0.00 | $0.00 | $8,400.00 | 3 | 105 | Hittler, Lyle |  |  |
| 10 | $8,200.00 | $0.00 | $0.00 | $8,200.00 | 3 | 109 | Davis, Tim |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | **TOTAL** | **$26,950.00** | **$0.00** | **$0.00** | **$26,950.00** |  |  |  |  |  |



Invoicing

|  |  |  |
| --- | --- | --- |
| **Sale Manager Sample** |  | **INVOICE** |
| **Private Treaty Bull Sale** | August 16, 2000 |
| **1212 West HWY 34** | Invoice No. | 2 |
| **Seward NE 68434** | Buyer No. | 101 |

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**larry@midwestmicro.com**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Phone 1 | **(402) 455-8888** |  |  |  |  |  |  |
| Phone 2 | **(402) 655-7898** |  |  |  |  |  |  |
| Fax | **(402) 655-7899** |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| **BUYER:** |  |  | **TRANSFER:** |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Smith, John |  |  | Smith, John |  |  |  |  |
| Smith Livestock Company |  | Smith Livestock Company |  |  |  |  |
| 1233 West 22 HWY |  | 1233 West 22 HWY |  |  |  |  |
| Two Dot, MT 555789 |  | Two Dot, MT 555789 |  |  |  |  |
| **Phone:** | (789) 541-2201 |  | **Assn.#:** Angus |  |  |  |  |
|  |  |  |  |  |  |  |  |
| **Lot** | **CountAnimal ID** | **Class** | **Notes** | **Price** |
|  |  |  |  |  |  |  |  |  |
| 22 | 1 | 97202 | Bull |  | $2,200.00 |  |  |  |
| 5 | 1 | 9559 | Bull | Lot #35 | $2,300.00 |  |  |  |
| 6 | 1 | 9562S | Bull | SAR A04A of 9562 033 | $1,700.00 |  |  |  |
|  |  |  |  |  |  |  |  |  |
| **TOTAL** |  |  |  |  | $6,200.00 |  |  |  |
| **HEAD COUNT** |  |  | 3 |  |  |
| **LOT COUNT** |  |  | 3 |  |  |
| **LOT AVERAGE** |  |  | $2,066.67 |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  | **Invoice Total** | **$6,200.00** |  |  |  |
|  |  |  |  | **Discount** | **$500.00** |  |  |  |
|  |  |  |  | **Amount Paid** | **$5,700.00** |  |  |  |
|  |  |  |  | **Amount Due** | **$0.00** |  |  |  |
|  |  |  |  |  |  |  |
| **Remarks:** | Check No. 4599; | Deliver at earliest time available |  |  |  |  |
|  |  |  |  |  |  |  |  |  |

***Thank you! Please come again.*** page 1

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Sale Manager Sample** |  |  |  |  | August 16, 2000 |
|  |  | **Invoice Listing** |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Invoice | **2** |  |  | Buyer | **101** |  | **Smith, John** |  |  |  |  | **08/16/2000** |  |
| Lot | Count |  | Animal ID |  | Class |  | Animal Notes |  |  | NoSale |  | Sale Price |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 |  | 1 |  | 97202 |  |  | Bull |  |  |  |  |  | No | $2,200.00 |  |
| 5 |  | 1 |  | 9559 |  |  | Bull |  | Lot #35 |  |  | No | $2,300.00 |  |
| 6 |  | 1 |  |  | 9562S |  | Bull |  | SAR A04A of 9562 033 |  | No | $1,700.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Remarks: | Check No. 4599; Deliver at earliest time available | Lot Count |  |  |  | 3 |  |
|  | Head Count |  |  |  | 3 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Invoice Total |  |  |  | $6,200.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Discount |  |  |  | $500.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Amount Paid |  |  |  | $5,700.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Amount Due |  |  |  | $0.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Invoice | **3** |  |  | Buyer | **103** |  | **Fitzsimmons, Edmond** |  |  |  |  | **08/16/2000** |  |
| Lot | Count |  | Animal ID |  | Class |  | Animal Notes |  |  | NoSale |  | Sale Price |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15 |  | 1 |  | 97127 |  |  | Bull |  |  |  |  |  | No | $2,950.00 |  |
| 23 |  | 1 |  | 97204 |  |  | Bull |  |  |  |  |  | No | $2,100.00 |  |
| 7 |  | 1 |  | 9605 |  |  | Bull |  |  |  |  |  | No | $1,500.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Remarks: | Check No. 1222; |  |  |  |  |  |  | Lot Count |  |  |  | 3 |  |
|  |  |  |  |  |  |  | Head Count |  |  |  | 3 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Invoice Total |  |  |  | $6,550.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Discount |  |  |  | $0.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Amount Paid |  |  |  | $6,550.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Amount Due |  |  |  | $0.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Invoice | **4** |  |  | Buyer | **107** |  | **Luebbee, Brandon** |  |  |  |  | **08/16/2000** |  |
| Lot | Count |  | Animal ID |  | Class |  | Animal Notes |  |  | NoSale |  | Sale Price |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 |  | 1 |  | 97102 |  |  | Bull |  |  |  |  |  | No | $1,800.00 |  |
| 27 |  | 1 |  | 97250 |  |  | Bull |  |  |  |  |  | No | $1,900.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Remarks: | Check No. 12222; |  |  |  |  |  |  |  |  |  |  |

page 1

**Sale Manager Sample** 8/16/2000 3:00:59PM

Invoice Reconciliation for August 16, 2000

**All Invoices for Specified Date:**

|  |  |
| --- | --- |
| Total Sales | $67,000.00 |
| Less Balance Due | $26,950.00 |
| Less Discounts | $500.00 |
| = Cash Receipts | $39,550.00 |
| Other Deductions |  |
|  |
| Other Additions |  |
|  |

**TOTAL OTHER FUNDS**

Total Checks & Cash

Page 1

**Sale Manager Sample**

Deposit Report 08/16/2000 2:43:37PM

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Date |  |  | **Invoice No** |  |  | **Amt. Paid** |  | **Check No.** |  | Buyer Name |  | Remark |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 08/16/2000 | 2 | $5,700.00 | 4599 |  | Smith, John | Check No. 4599; Deliver at earliest time |
|  |  |  |  |  |  |  |  |  |  |  |  |  | available |
| 08/16/2000 | 3 | $6,550.00 | 1222 |  | Fitzsimmons, Edmond | Check No. 1222; |
| 08/16/2000 | 4 | $3,700.00 | 12222 |  | Luebbee, Brandon | Check No. 12222; |
| 08/16/2000 | 5 | $9,400.00 | 2888 |  | Hain, Kyle | Check No. 2888; |
| 08/16/2000 | 6 | $7,800.00 | 5566 |  | Lowe, Jim | Check No. 5566; |
| 08/16/2000 | 7 | $6,400.00 | 2266 |  | Doe, John | Check No. 2266; |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | **TOTAL** | **$39,550.00** |  |  |  |  |  |  |  |

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Buyer Information

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Sale Manager Sample** |  |  |  | August 16, 2000 |
| **Buyer Listing** |  |  |  |  |  |  |  |  |  |  |  |
| Buyer |  |  | LastName | First Name | Company | Address1 | City | State | Zip |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 100 |  |  | Hafer | Larry | Horizon Cattle Company | 2134 Circle Drive | Lincoln | NE | 68522 |
| 101 |  |  | Smith | John | Smith Livestock Company | 1233 West 22 HWY | Two Dot | MT | 555789 |
| 103 |  |  | Fitzsimmons | Edmond | Ed`s Acres | 5699 Circle Drive | Rapid City | SD | 56544 |
| 104 |  |  | Valvoline | Brent | Valvoline Angus Ranch | HC 45 | Marsland | NE | 68552 |
| 105 |  |  | Hittler | Lyle | Valley Farms | 13800 SE 72nd Str | Lincoln | NE | 68501 |
| 106 |  |  | Hain | Kyle | Hain Brothers Angus | 789 west Agnew Ro | Staplehurst | NE | 58865 |
| 107 |  |  | Luebbee | Brandon | Luebbee Simmentals | 664 West Holdrege | Seward | NE | 68434 |
| 108 |  |  | Doe | John | Doe Cattle Company | 4555 West 34 | Lewiston | MT | 54477 |
| 109 |  |  | Davis | Tim | Circle D Ranch | 1344 West Waverly | Wood Lake | KS | 78966 |
| 110 |  |  | Lowe | Jim | Lowe Ranch | 34333 Sewell Road | Lake Benton | MN | 65512 |

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**Sale Manager Sample** August 16, 2000

**Customer History**

**Fitzsimmons, Edmond**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | Name |  | Edmond | Fitzsimmons |
|  | Company | Ed`s Acres |  |
|  |  |  |  |  | 5699 Circle Drive |  |
| Address 1 |  |  |
|  | Address 2 |  |  |  |
|  | City, State, Zip | Rapid City | SD 56544 |

Notes: 8/16/2000 9:56:44 AM: Ed is our first bull customer and is very concerned about birth weights. Purchased at bull sale but also likes to buy our herd bulls as well.

**Purchase History:**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Sale |  | Date | Lot | Animal ID | Registration | Class |
|  |  |  |  |  |  |  |  |  |  |  |
| Bull Sale | 11/10/2000 | 7 |  | 9605 |  |  |  | Bull |
| Bull Sale | 11/10/2000 | 15 |  | 97127 |  |  |  | Bull |
| Bull Sale | 11/10/2000 | 23 |  | 97204 |  |  |  | Bull |

|  |  |  |
| --- | --- | --- |
| Phone1 |  | (605) 123-4556 |
| Phone2 |  |
| Fax |  |  |  |
| E-mail |  |  |
| Junior | No |
|  |  |  |  | Ranch is located 3 miles south of |
|  | Directions: |  |
|  |  |  |  |  |  |  |  | Rapid on HWY 45 and then 2 and |
|  |  |  |  |  |  |  |  | 1/4 east to ranch sign. |
| Last Bought: | 08/16/2000 |

Sale Price Notes

$1,500.00

$2,950.00

$2,100.00

**Hafer, Larry**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | Name |  | Larry | Hafer | Phone1 | (402) 555-7878 |
|  |  |  |  |  |  |  |  |  | Horizon Cattle Company |  |  |  |  |  |  | (402) 555-9898 |
|  |  | Company | Phone2 |
|  |  |  |  |  |  |  |  | 2134 Circle Drive |  |  |  |  |  |  |  | (402) 477-6521 |
|  | Address 1 |  |  | Fax |  |
|  |  | Address 2 |  |  |  | E-mail |  | larry@midwestmicro.com |
|  |  | City, State, Zip |  | Lincoln | NE 68522 | Junior | No |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Notes: | 8/16/2000 9:49:39 AM: Larry is building his herd and | Directions: |  | 3 miles South of I-80 374 exit. |
|  |  |  |  | has some immediate needs for Cow numbers. |  |  |  |  |  |  | Then go 1/2 east and 2 South. |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Farm is on the west side of the |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Road. |
| **Purchase History:** |  |  | Last Bought: | 08/16/2000 |
|  |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Sale |  | Date | Lot | Animal ID | Registration | Class | Sale Price | Notes |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bull Sale | 11/10/2000 | 1 |  | 2135 |  |  |  | Bull | $2,000.00 |  |  |
| Bull Sale | 11/10/2000 | 4 |  | 9414S |  |  | Bull | $3,400.00 | SAR A02A of 9414 033 |
| Bull Sale | 11/10/2000 | 14 |  | 97121 |  |  |  | Bull | $1,800.00 |  |  |

**Hain, Kyle**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | Name |  | Kyle | Hain | Phone1 | (402) 535-6477 |
|  |  |  |  |  |  | Hain Brothers Angus |  |  |  |  |  |  |
|  | Company | Phone2 |  |
|  |  |  |  |  | 789 west Agnew Road |  |  |  |  |  |  |
| Address 1 |  | Fax |  |  |
|  | Address 2 |  |  |  | E-mail |  | kyle@drifter.com |
|  | City, State, Zip | Staplehurst | NE 58865 | Junior | Yes |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

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|  |  |  |
| --- | --- | --- |
| John Doe | John Smith | Edmond Fitzsimmons |
| Doe Cattle Company | Smith Livestock Company | Ed`s Acres |
| 4555 West 34 | 1233 West 22 HWY | 5699 Circle Drive |
| Lewiston MT 54477 | Two Dot MT 555789 | Rapid City SD 56544 |
| Kyle Hain | Jim Lowe | Brandon Luebbee |
| Hain Brothers Angus | Lowe Ranch | Luebbee Simmentals |
| 789 west Agnew Road | 34333 Sewell Road | 664 West Holdrege Road |
| Staplehurst NE 58865 | Lake Benton MN 65512 | Seward NE 68434 |
| Lyle Hittler | Larry Hafer | Brent Valvoline |
| Valley Farms | Horizon Cattle Company | Valvoline Angus Ranch |
| 13800 SE 72nd Street | 2134 Circle Drive | HC 45 |
| Lincoln NE 68501 | Lincoln NE 68522 | Marsland NE 68552 |
| Tim Davis |  |  |
| Circle D Ranch |  |  |
| 1344 West Waverly Road |  |  |
| Wood Lake KS 78966 |  |  |



Catalog

Lot 1

***SAR 9906of 2135 KAN***

Polled Fullblood Bull

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | Reg #: |  |  |  | Born: | 03/19/1999 |
|  |  |  | Schurrtop Fortune 3261 |  | BWt: |  |  | 83 |  |
|  |  |  |  | 205 Wt: |  | 651 |  |
|  | Gardens Fortune 9213 S2 |  |  |
|  |  | 365 Wt: |  | 1,047 |  |
|  |  |  | Green Garden Jilt 612C |  |  |
|  |  |  |  | Adg |  | 2.47 |  |
|  |  |  |  |  |  |  |
|  |  |  | L A B Ringleader |  | Pelvis |  |  |
|  |  |  |  |  |  |  |  |  |
|  | R K Miss Shanigan Elba E 45 |  | Scrotum |  |  |
|  |  |  | R K Miss Lucky Elba E 25 |  | Frame |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | **TM** |  |
|  | **EPD** | 3.5 | 47.0 |  | 8.0 |  |  |  |  |  | 30.0 |  |
|  | **Acc** |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Great Son of Gardens Fortune. A moderate frame Bull with added depth and muscle.

Lot 2

***SAR 9917of 3717 EXT***

Polled Fullblood Bull

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Reg #: |  |  | Born: | 03/25/1999 |
|  |  | Schurrtop Fortune 3261 |  | BWt: |  |  | 85 |  |
|  |  |  | 205 Wt: |  | 638 |  |
|  | Gardens Fortune 9213 S2 |  |  |
|  |  | 365 Wt: |  | 957 |  |
|  |  | Green Garden Jilt 612C |  |  |
|  |  |  | Adg |  | 1.99 |  |
|  |  |  |  |  |  |
|  |  | KMA Highroller 5025 |  | Pelvis |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | Bushs Lady Roller 717 |  |  | Scrotum |  |  |
|  |  | BA Traveler Lady 744 |  | Frame |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | **TM** |  |
|  | **EPD** |  |  |  |  |  |  |  |  |  |  |  |
|  | **Acc** |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

A high performing Fortune son that is sure to add pounds at weaning a promote udder quality and increase milk.

Lot 3

***HCC Mr. Ideal of Hi Hand 9228S***

Polled Fullblood Bull

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | Reg #: |  |  |  | Born: | 05/02/2000 |
|  |  |  | Ideal 7365 Super X 5189 5180 | BWt: |  |  | 85 |  |
|  |  |  | 205 Wt: |  | 752 |  |
|  | Ideal 033 of 7365 8263 |  |  |  |
|  |  |  | 365 Wt: |  |  |  |
|  |  |  | Ideal 8263 of Eldo 630 820 |  |  |  |
|  |  |  |  | Adg |  | 3.25 |  |
|  |  |  |  |  |  |  |
|  |  |  | Hoff Hi Hand S C 654 |  | Pelvis |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | Queen Ann 28 TMA |  |  | Scrotum |  |  |
|  |  |  | M C F Queen Ann 3201 |  | Frame |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | **TM** |  |
|  | **EPD** | 2.0 | 42.0 | 55.0 | 21.0 |  |  |  |  |  |
|  | **Acc** |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

This standout herd bull prospect is a favorite of visitors at the ranch. His pathfinder dam needs no introduction and never misses.

Lot 4

***HCC Mr. Ideal 9414S***

Polled Fullblood Bull

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Reg #: |  |  | Born: | 05/02/2000 |
|  |  | Ideal 7365 Super X 5189 5180 | BWt: |  | 88 |  |
|  |  |  |  |  |  |  |  |  |  |
| 205 Wt: |  | 723 |  |
|  | Ideal 033 of 7365 8263 |  |  |  |
|  |  |  | 365 Wt: |  |  |  |
|  |  | Ideal 8263 of Eldo 630 820 |  |  |  |
|  |  |  | Adg | 3.10 |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  | GT Maximum |  | Pelvis |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | VAR9414of732Max |  |  | Scrotum |  |  |
|  |  | Hoff Miss Packer SC 732 |  | Frame |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | **TM** |  |
|  | **EPD** |  |  |  |  |  |  |  |  |  |  |
|  | **Acc** |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

A top Ideal son that will work great on heifers and add some extra performance at weaning time.

Lot 5

***NAR All Night 9706***

Polled Fullblood Bull

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Reg #: |  | 12855723 |  |  | Born: |  |  |  |  | 03/27/1997 |
|  |  |  |  |  |
|  |  |  | Schurrtop Fortune 7170 |  | BWt: | 86 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | 205 Wt: |  | 628 |  |
|  | L A R Fortune 752E |  |  |  |
|  |  |  | 365 Wt: |  | 1,255 |  |
|  |  |  | Miss Eileenmere 670C L A R |  |
|  |  |  | Adg | 3.92 |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  | B A Sky Traveler 754 |  | Pelvis | 188.00 |  |
|  |  |  |  |  |  |  |  |  |  |
|  | Amdahl`s Lynn 559 |  |  | Scrotum | 36.50 |  |
|  |  |  | Ebony Hills Lynn 241-288 |  | Frame |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | **TM** |  |
|  | **EPD** | 0.3 | 28.0 | 46.5 | 12.5 |  |  |  | 25.0 |  |
|  | **Acc** |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

What an individual! Words cannot describe this high performing son of our great Traveler 754 daughter. His phenotype and number make him a candidate for any operation.

Lot 6

***HCC Mr. Ideal of Traveler 9562S***

Polled Fullblood Bull

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Reg #: |  |  | Born: | 05/04/2000 |
|  |  | Ideal 7365 Super X 5189 5180 | BWt: |  | 90 |  |
|  |  |  |  |  |  |  |  |  |  |
| 205 Wt: |  | 775 |  |
|  | Ideal 033 of 7365 8263 |  |  |  |
|  |  |  | 365 Wt: |  |  |  |
|  |  | Ideal 8263 of Eldo 630 820 |  |  |  |
|  |  |  | Adg | 3.34 |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  | B A Sky Traveler 754 |  | Pelvis |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | Amdahl`s Miss Judy 562 |  |  | Scrotum |  |  |
|  |  | Ebony Hills Judy 61-49 |  | Frame |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **B Wt** | **W Wt** | **Y Wt** | **Milk** | **TM** |  |
|  | **EPD** |  |  |  |  |  |  |  |  |  |  |
|  | **Acc** |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

Watch for this Bull, you will with out a doubt hear great things from him in the future. His carcass data is the best we have ever seen. His new owner could hit a home run.