## 

**Campus Procurement Expo 2012**

**Agenda**

## Wednesday, August 01, 2012

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| 9:30 am – 10:30 am | Expo Attendee Registration Sign-in | | | | | | | |
| 10:00 am – 10:40 am | **Small Business Expo Open** | I’ve Logged into Marketplace – now what?  (Roosevelt) | PO Revisions  (Marshall) | Agreement Suppliers You Need to Know about  (John Muir) | NEB/UCSD Biogem: Novel Methods & Reagents for NGS Library Prep  (Green Table Room) | Dell: Is Cloud Computing Real:  (Warren) | | None |
| 10:50 am – 11:30 am | **Old to New – I did it in IFIS, how do I do it in Marketplace**  (Roosevelt) | **Punch-outs – Who, What, When, Where, Why**  (Marshall) | **The Recipe for a Successful Subaward**  (John Muir) | **CST: PTMScan – Proteomics of Post-Translational Modifications**  (Green Table Room) | **SHI: About SHI & Ordering Software on Marketplace**  (Warren) | | None |
| 11:30 am – 1:00 pm | Lunch (Price Center Ballroom A & B) | | | | | | |
| 12:00 pm – 12:10 pm | Raffle Prize Drawings\* (Price Center Ballroom A & B) *Time subject to change* | | | | | | |
| 12:10 pm – 12:50 pm | iRequests Overview  (Roosevelt) | Marketplace Approver’s Toolkit  (Marshall) | Business Contracts 101: Welcome to the Jungle  (John Muir) | **Genewiz**: **DNA Sequencing Optimization & More**  (Green Table Room) | Recall/UCSD PRA Office: Records Management Solutions for UCSD  (Warren) | VWR: Advanced Liquid Handling Equipment, Technique, Performance  (Forum, 4th Floor) | |
| 12:50 pm – 1:00pm | Raffle Prize Drawings\* (Price Center Ballroom A & B) *Time subject to change* | | | | | | |
| 1:00 pm – 1:40 pm | Express Card & Marketplace: When to Use & When Neither Works  (Roosevelt) | What do I need to fill out again? Processing High Dollar Purchases  (Marshall) | How to Sell UCSD Services  (John Muir) | Affymetrix: Gene Expression, Typing, & Clinical Research Apps  (Green Table Room) | Life Tech: Semiconductor Sequencing Technology by Ion Torrent  (Warren) | American Cargoservice: Take Control of Your Freight  (Forum, 4th Floor) | |
| 1:40pm – 2:00pm | Final Raffle Prize Drawings\* (Price Center Ballroom A & B) *Time subject to change* | | | | | | |
| 1:50pm – 2:30pm | EXPO Closed | Finding and Adding Suppliers in Marketplace  (Roosevelt) | Group Ordering Toolkit  (Marshall) | Personal and Professional Services  (John Muir) | Fisher: New, Green & Cost Savings Technologies for 2012-2013  (Green Table Room) | CDW-G: Microsoft Unified Communications  (Warren) | None | |

\*Do not need to be present to claim prize.

**Campus Procurement Expo - August 1, 2012 - Price Center Ballroom**

**Procurement Solutions Workshops Descriptions**

*Please note:*

*-All workshops run for 40 minutes. There is a 10 minute passing window to get to the next workshop.*

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| Workshop | Description |
| I've Logged In - Now What? | Learn simple ways to make navigating the Marketplace site easier. Topics include best browsers to use, cookie settings for punchouts, saving indexes and ship-to addresses to your user profile, knowing what your shopping/approval role is in Marketplace and what it means, and how to request for indexes to be made available for selection. |
| PO Revisions | Similar to what you may know as "change orders", the ability to revise a PO is possible in Marketplace. Get the details in this workshop. |
| Agreement Suppliers You Need to Know About | Come to this workshop to learn what key suppliers and commodities are covered by UC-wide and UC San Diego agreements. Discover the value of using an Agreement supplier – how you can save hard dollars and while also having the backing of a University contract if supplier performance becomes an issue. |
| NEB/UCSD Biogem: Novel Methods & Reagents for NGS Library Prep Technologies & Reagents addressing needs for leading sequencing platforms including Illumina and Ion Torrent... User-friendly workflows for high-yield, low adapter-dimer Small RNA library preparation • Strand-specific mRNA library preparation methods • | Technologies & reagents for enrichment of microbiome samples & removal of contaminating human DNA, upstream of NGS or other analysis & addressing needs for sequencing platforms • Hi-yield, fast, streamlined workflows for DNA & small RNA library prep • Adaptors promoting increased library yields • Novel hi-fidelity polymerase formulations, for end-point PCR & NGS library amplification |
| DELL: Is Cloud Computing Real? | All about Cloud Computing • Define and clarify cloud computing • What is: Private Cloud, Public Cloud and Hybrid Cloud • How the “Cloud” benefits and higher education |
| Old to New – I did it in IFIS, how do I do it in Marketplace? | From requesting new supplier addresses, to setting up 1-LOT blanket POs, to issuing Department Orders, to requesting change orders, to approval hierarchy routing, this workshop will give you an overview of how key FinancialLink/IFIS processes translate into Marketplace. |
| Punchouts - Who, What, When, Where, Why | Punchout shopping is a unique way of shopping on the supplier’s site, adding items to your cart and then re-routing back to Marketplace where you proceed to check out. Ideal for configurable items/services or quote retrieval, there are 20 University Agreement Suppliers using punchouts available in Marketplace, ranging from DNA Sequencing/Oligo, to Tools/Hardware, to IT supplies. |
| The Recipe for a Successful Subaward | Learn what the key ingredients to a successful Subaward are. Nutritional value in attending this workshop = priceless. |
| CST: PTMScan - Proteomics of Post-Translational | Modifications Cell Signaling Technology's Enrichment of PTMs • Motif Antibody Technology and application • Common Proteomics Workflow • PTMScan Application • Proteomics Services |
| SHI: About SHI & Ordering Software on Marketplace | What is SHI & what does the agreement cover? • SHI Products & Services • SHI Software Organizer • How to place an order software through Marketplace |
| iRequests Overview | iRequests are the next generation of High Value Requisitions, except they can be any dollar amount. Join this workshop to get a rundown on the different types of iRequests, when to use each, and how approval routing to the Professional Buyer works. Also learn how the previous "sole source justification" form has been streamlined and embedded directly onto each iRequest. |
| Marketplace Approver’s Toolkit | Calling all Fiscal Managers! This workshop covers Email Approvals, Fields that transfer to the FinLink PO Report, attaching scanned pack slips into Marketplace, and other creative solutions to making Marketplace work for Fund Managers and Business Officers alike. |
| Business Contracts 101: Welcome to the Jungle | It’s a jungle out there, please don’t feed the animals. Business Contracts is here to protect you and the University. This workshop will cover hot topics: Insurance, Conflict of Interest, Employee Vendor Relationships, Audits, Indemnification, Export Control, Intellectual Property Rights, Publication rights, Data privacy and security, and Special Projects such as: *Buy a land rover and ship it to Tanzania, hire a butterfly catcher in Peru, teaching Ethiopia how to set up a business.* |
| Genewiz: DNA Sequencing Optimization & More | DNA Sequencing • Gene synthesis history, process & applications • Cloning • Optimizing DNA sequencing results • Primer design tips • Sanger Sequencing • Why's and solutions to sequencing problems • Benefits of Genewiz RCA service • Genewiz PCR product sequencing |
| Recall/ UCSD PRA Office: Records Management Solutions for UCSD | About the University Document Management Contract with Recall • University document management requirements • UCSD document storage and management guidelines |
| VWR: Advanced Liquid Handling Equipment, Technique, Performance | Innovations in equipment, technique and performance • Ergonomic pipettes • Improved pipette tips • Hands-on performance evaluation & comparison |
| Express Card & Marketplace:  When to Use & When Neither Works | People with purchasing responsibilities should have the right level of Marketplace access and an Express Card. This workshop discusses when to use Marketplace, when to use Express Card and situations when neither applies. This session includes a review of Goods & Services with Purchasing Restrictions. |
| What do I need to fill out again? Processing Higher Dollar Purchases | Review the purchasing process for higher dollar goods/services. Join to learn why price rationale and source justification questions are asked in the first place, and how to complete ideal iRequest. This workshop also gives a baseline understanding of the bidding/supplier selection process and typical turnaround time from source to purchase. |
| How to Sell UCSD Services | As a CORE recharge unit thinking of expanding to sell your services to non-University customers, this session is geared to get you started. Also, all COREs can learn how to process incoming service agreements in an automated way. |
| Affymetrix: Gene Expression, Typing, & Clinical Research Apps | Current cancer portfolio with products from qPCR to The arrays including liquid and solid tumors • FPE for a multitude of sample types for use on array products; both RNA and DNA applications • New Gene Expression advanced offerings for NGS • Demonstrate when **a**nd where arrays are better than NGS • New Products "in the works" and coming soon • Genotyping • The importance of sample size in SNP biomarkers in disease populations • New Axiom suite of products |
| Life Technologies: Advancements in Semiconductor Sequencing Technology by Ion Torrent | Ion torrent semiconductor sequencing • Ion proton chips & semiconductor sequencing • Ion applications |
| American Cargoservice: Take Control of Your Freight | Who is impacted by shipping costs • Understanding International and domestic shipping • What happens when expectation and actuality do not meet • Common mistakes and how to avoid them |
| Finding and Adding Suppliers in Marketplace | This workshop introduces a brand new interactive tool available in Marketplace to when searching for a supplier or for adding a supplier and how to add suppliers to Marketplace if an existing one will not fulfill your ordering needs. |
| Group Ordering Toolkit | If you order on behalf of others - whether in a lab or office setting - this workshop focuses on specific tools in Marketplace that can help you stay organized and streamline your ordering process. Learn more about having people select their items and assign them to you for order placement, to setting up a Shared Favorites folder, to tracking orders and spend on behalf of your workgroup. |
| Personal and Professional Services | Join this workshop to discuss Independent Contractors, Personal, and Professional Services, as well as discuss other business contracts-related services. |
| CDWG: Microsoft Unified Communications | Services and best practices available through CDW-G • How unifying communications improves productivity with demonstrations using Microsoft |
| Fisher: New, Green & Cost-Saving Technologies for 2012-2013 | What is new, green & can save you money? |